2017 Annual Report of Potlatch Fund

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INSPIRING THE NATIVE TRADITION OF GIVING



Greetings Friends and thank you for your support!

Giving back and honoring tradition has been at the heart of our work for 15 years. Since 2002, Potlatch Fund has held over 120 trainings and extended over \$3.9 million in support of Native initiatives through our responsive capacity building and grantmaking programs.

Fundraising Gala

Thank you to all those who attended our fall fundraising gala and took part in Potlatch Fund's 15 year anniversary! On the evening we raised over \$54,500 through donations through the Raise-the-Paddle ask. We also thank those donors who took part in the Close-the-Gap Challenge after the Gala to help raise an additional \$7,085 to help us meet our goal of securing a total of over \$162,000 to support our mission.

We were also honored to present the President's Award to Andrea Alexander, who is Potlatch Fund's founder and served as its first Executive Director and Board President. We are deeply appreciative of Andrea's vision, hard work, and years of service to our organization.

We continued our tradition of holding a Raise-the-Paddle portion of the evening. To the guests who were the last to donate at each giving level we acknowledged their generosity with a cedar canoe paddle. This year's paddles were created by Phillip H. Red Eagle. The giving and receiving of a cedar canoe paddle is a significant act. The canoe paddle ties together the giver and receiver and symbolizes us always journeying together in a good way.

In addition to all of our guests and sponsors who played integral roles in the success of the gala, we would like to offer special recognition to a few individuals: all of our hardworking volunteers; our emcees Chanel Ford and Caleb Dunlap; our auctioneer Jeff Ferguson; our grantee Colleen Echohawk from Chief Seattle Club who gave the ask speech; our stage manager Sky Vasquez; and our board and staff.

Grant Opportunities

In 2017, Potlatch Fund awarded 68 grants across Washington, Oregon, Idaho and Montana totaling \$532,665. Our grantees are Native artists, Native nonprofit organizations, and Tribes who may be familiar to you. They are the leaders and innovators within Northwest Indian Country and are making their communities better on every level through increasing awareness of Native-led initiatives.

Capacity Building Program

We continued to offer our Capacity Building Cohort program, which provides our grantees with the opportunity to supplement their grant funds with learning opportunities that will help them build long-term sustainability. By combining convenings, webinars, and individualized technical assistance, we provide up to 75 hours of direct instruction and 10 hours of technical assistance to help build individual and organizational capacity.

Since 2014, Potlatch Fund's redesigned capacity building program helped a total of 51 individuals representing 35 Nativeled nonprofit organizations, Native arts organizations, or individual Native artists to strengthen their knowledge, skills, and professional networks. In the fall of 2017, we launched the cohort training and technical assistance in 3 areas: Nonprofit Management, Language Preservation, and Native Arts. In addition to the cohorts, we continues to offer trainings for our Native and Tribal communities. If you are interested in scheduling a training, please contact Tachini Pete for a listing of the training modules we offer, training fees, and availability.

Again, thank you for your support. We could not do our work without our trusted philanthropic partners, Native nonprofit partners, grantees, and key donors and supporters. We raise our hands to you for your generosity and reciprocity.

With gratitude.

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Dana Arviso, Diné Executive Director

POTLATCH FUND STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2017, 2016, AND 2015

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ASSETS	2017	2016	2015
Current Assets			
Cash	\$1,236,283	\$ 829,843	\$ 494,142
Investments	4,501	4,264	4,238
Receivables (accounts & grants)	2,443,851	254,225	82,565
Other	6,065	1,000	5,576
Fixed	14,690	22,345	30,000
Total Assests	\$3,705,390	\$1,111,677	\$ 616,521
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Founded in 2002, Potlatch Fund's mission is to inspire and build upon the Native tradition of giving and to expand philanthropy within Tribal nations and Native communities in the Northwest. The organization's core goals are to:

- Provide capacity building and leadership development services to Tribes and Native nonprofits.
- Increase awareness, access, and representation of non-native funding communities throughout Indian Country. By working
 collaboratively with funders to protect, promote the critical cultural values of families and communities, we support
 culturally specific community achievements, as well as, highlight innovative approaches that address education, cultural
 preservation, and outreach.
- Develop sustainable grants programs including professional mentorship opportunities that support new, emerging and exciting initiatives which ultimately increase the representative of Native philanthropists throughout urban, rural tribal communities.

2017 Grantmaking Program - 68 Grants Totaling \$532,665.30

2017 Healthy Pathways for Native Youth

Blackfeet Manpower WIO Program - Browning, MT	\$7,500.00
Carvers Camp - Seattle, WA	\$2,516.62
Chief Leschi School - Puyallup, WA	\$10,000.00
Colville Confederated Tribes: Youth Department - Nespelem, WA	\$10,000.00
Komemma Cultural Protection Association - Yoncalla, OR	\$10,000.00
LNSO: Lummi Youth Canoe Family - Bellingham, WA	\$7,500.00
N'chi Wanapum Canoe Family - Warm Springs, OR	\$7,500.00
Nez Perce Tribe: Community Centers - Lapwai, ID	\$2,851.88
Nooksack Indian Tribe: Education Department - Deming, WA	\$10,000.00
Peacekeeper Society - Harrah, WA	\$7,500.00
Port Gamble S'Klallam Tribe: Children & Family Services - Kingston, WA	\$7,327.50
Queets Canoe Club - Amanda Park, WA	\$6,054.00
Urban Native Education Alliance - Seattle, WA	\$10,000.00

2017 Community Building

American Indian Community Center - Spokane, WA	\$1,800.00
Center Pole - Garryowen, MT	\$10,000.00
Chief Joseph Foundation - Lapwai, ID	\$9,850.00
Children of the Setting Sun Productions - Bellingham, WA	\$7,500.00
Confederated Salish and Kootenai Tribes: Tribal Education - Pablo, MT	\$10,000.00
Montana Two Spirit Society - Missoula, MT	\$10,000.00
Native American Women's Dialog on Infant Mortality - Seattle, WA	\$7,500.00
Red Lodge Transition Services - Portland, OR	\$10,000.00
Rocky Boy Veterans Center - Box Elder, MT	\$7,500.00
United Indians of All Tribes Foundation - Seattle, WA	7,500.00
Yellow Bird - Lame Deer, MT	\$10,000.00

2017 Native Arts

Asia Marie Tail - Tacoma, WA	\$1,500.00
Boys & Girls Club of the Northern Cheyenne Nation - Lame Deer, MT	\$10,000.00
Delbert Wayne Miller - Shelton, WA	\$10,000.00
Jenny Williams - Lapwai, ID	\$9,798.00
Jessica Mehta - Hillsboro, OR	\$7,644.00
Moses Yellow Robe III - Missoula, MT	\$7,500.00
Northwest Native American Basketweavers Association - Covington, WA	\$7,500.00
Northwest Native Development Fund - Coulee Dam, WA	\$4,531.30
Sondra Simone Segundo - Seattle, WA	\$7,645.00
The Museum At Warm Springs - Warm Springs, OR	\$10,000.00
Valerie Anne Segrest - Enumclaw, WA	\$10,000.00

2017 Native Student Success

Eastside Native American Parent Committee - Redmond, WA	\$15,000.00
Hearts Gathered - Omak, WA	\$20,000.00
Inchelium Language & Culture Association - Inchelium, WA	\$20,000.00
Kalispel Tribe of Indians: Language - Usk, WA	\$15,000.00
Native American Youth and Family Center - Portland, OR	\$15,000.00
Native Youth Leadership Alliance - Ferndale, WA	\$20,000.00
Salish School of Spokane - Spokane, WA	\$20,000.00
Suquamish Tribe: Chief Kitsap Academy - Suquamish, WA	\$15,000.00
Western Washington Native American Education Consortium - Puyallup, WA	\$20,000.00
	\$8,679.00
0	\$10,000.00
	\$10,000.00
	\$10,000.00
Crow Language Consortium - Hardin, MT	\$8,679.00
Haida Heritage Foundation - Seattle, WA	\$8,679.00
Kalispel Tribe: Planning - Usk, WA	\$10,000.00
Little Shell Tribe: Education - Great Falls, MT	\$10,000.00
Spokane Language House - Spokane, WA	\$8,360.00
	\$10,000.00
Other Grants	
2017 Social Innovation Award - one grant	\$5,000.00
2017 Language Preservation Cohort - six grants	\$3,000.00
2017 Nonprofit Management Cohort - eight grants	\$3,750.00
	Hearts Gathered - Omak, WA Inchelium Language & Culture Association - Inchelium, WA Kalispel Tribe of Indians: Language - Usk, WA Native American Youth and Family Center - Portland, OR Native Youth Leadership Alliance - Ferndale, WA Salish School of Spokane - Spokane, WA Suquamish Tribe: Chief Kitsap Academy - Suquamish, WA Western Washington Native American Education Consortium - Puyallup, WA 2017 Language Preservation and Education Aa Nii Nak, Inc Hays, MT Burns Paiute Tribe: Culture & Heritage - Burns, OR Colville Confederated Tribes: Language - Nespelem, WA Confederated Tribes of Warm Springs: Culture & Heritage - Warm Springs, OR Crow Language Consortium - Hardin, MT Haida Heritage Foundation - Seattle, WA Kalispel Tribe: Planning - Usk, WA Little Shell Tribe: Education - Great Falls, MT Spokane Language House - Spokane, WA Other Grants 2017 Social Innovation Award - one grant 2017 Language Preservation Cohort - six grants

Since 2005, Potlatch Fund has invested over \$3.9 million in Native Initiatives throughout the Northwest!

POTLATCH FUND STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2017, 2016, AND 2015

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LIABILITIES and NET ASSETS	2017	2016	2015	1-1-1
Current Liabilities				12
Accounts Payable	\$ 4,517	\$ 9,517	\$ 24,266	7
Other Liabilities	27,109	22,517	29,535	ATT I DE MI
Total Current Liabilities	31,626	32,034	53,801	CAR Part of
Net Assests		1 Participant		A TREAM
Unrestricted	3,105,897	490,643	503,419	
Temporarily Restricted	567,868	589,000	59,301	
Total Net Assests	3,673,765	1,079,643	562,720	P. S. Market
Total Liabilities and Net Assets	\$ 3,705,390	\$ 1,111,677	\$ 616,521	CINTER SIL
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2017 Capacity Building Program

In essence, Potlatch Fund believes that the solutions to the most pressing issues in Indian country lies in our communities and especially in the work that you, and many other leaders and organizations, are already doing. The 2017 Capacity Building Cohort program is about strengthening that work, through empowering emerging leaders and helping Native-led organizations develop sound strategies in nonprofit management as well as fundraising and grant writing. We know that our recent investment in you would be even more strengthened if you joined this enriching program, and received this invaluable opportunity to learn from and build community with other Potlatch Fund grantees and community members in this cohort-based program.

Each cohort provides up to 75 hours of direct training and technical assistance over 10 months in topic areas specific to the cohort. Potlatch Fund expects each participant to successfully complete the cohort training activities by accomplishing at least 75% of training and technical assistance hours offered.

Nonprofit Management Cohort

American Indian Community Center Colville Confederated Tribes: Youth Department Duwamish Tribal Services Inchelium Language and Culture Association Indian People's Action LNSO: Lummi Youth Canoe Family Native American Youth and Family Center Native Youth Leadership Alliance Peacekeeper Society Red Eagle Soaring Salish School of Spokane Suquamish Tribe United Indians of All Tribes Foundation

Language Preservation Cohort

Aa Nii Nak, Inc. Burns Paiute Tribe: Culture & Heritage Colville Confederated Tribes: Language Confederated Tribes of Warm Springs: Culture & Heritage Haida Heritage Foundation Little Shell Tribe: Education Lower Elwha Klallam Tribe: Language Piegan Institute Quileute Tribe: Education Spokane Language House

Board of Directors as elected at the 2017 Annual Meeting

Executive Commitee:

Charlotte Coté, PhD (Nuu-chah-nulth), President Meredith Parker (Makah), Vice President Antone Minthorn (Umatilla), Secretary Doug Coalman, Treasurer Susan Balbas (Cherokee/Yaqui), Compliance Officer

Board Members:

Amber Schulz-Oliver (Celilo/Yakama) Brian Myers Dustin Monroe (Assiniboine/Blackfeet) Jim Thomas (Tlingit) Jordann Lankford (Gros Ventre/Little Shell) renée holt, PhD. (Nez Perce/Diné)

Staff

Dana Arviso (Diné), Executive Director Mary Kummer (Makah), Office Manger Tachini Pete (Salish/Diné), Program Director Damara Jacobs-Morris (Squamish), Development and Communication Manager

Native Arts Cohort

Alyssa London Charles Bloomfield Diane Covington Jacob Johns Jessica Mehta Mary Kelsay Michaila Taylor Moses Yellowrobe Museum at Warm Springs Salish School of Spokane Seri Sims Sondra Simone Segundo Summit Mabeu



Amadeo, Program Manager, joined the Capacity Building Program team in March, 2018. Welcome aboard Amadeo!

Volunteers

Visit our website for a complete list of current volunteers: www.potlatchfund.org/spirit/who_we_are.html

List of Supporters

Visit our website for a complete list of current supporters: www. potlatchfund.org/philanthropy/donors.html

Contact

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Lawrence Leake, Managing Director