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Potlatch Fund

**Honoring the Tradition of Community
Annual Report 2008**

801 2nd Avenue, Suite 304
Seattle, Washington 98104

206.624.6076
www.potlatchfund.org

Chairperson's Report



It is my pleasure to report on Potlatch Fund's activities for the year ended December 31, 2008.

The Board's newly confirmed mission is to **inspire the Native tradition of giving and to expand philanthropy within Northwest Indian Country**. We achieve this mission by:



Jim Thomas (Tlingit)

- ◆ working with Native American groups to educate them about funding, funding processes, and how to best organize for funding success.
- ◆ working with traditional funders to educate them about the needs in Indian Country and the legal structures and options available for funding in this environment.
- ◆ working with holders of wealth within Indian Country to encourage more effective indigenous philanthropy.
- ◆ brokering meetings between funders and grant seekers, and
- ◆ running our own small grant programs, which are often the first place our trainees apply. In 2008 Potlatch Fund was able to make grants of just under \$125,000.

We commenced this work in 2002 and received our own 501(c)(3) status in 2004.

At the present time the Board funds its grants and operations from the grants and donations that it receives. In the 2008 year we received \$823,418 in grants, donations and other income to support the important work that we are doing. The major sources of our income were:

Grants	\$621,665
Contributions	\$41,070 ¹
Gala	\$124,726
Reimbursements, Fees and Other	\$35,967

We are pleased that approximately 24 percent of our funding comes from sources other than grants. This is an important result as it means that we are not overly reliant on any one funding source. We ended the year with a healthy surplus of just under \$86,000. In total we spent approximately \$738,00 and we received approximately \$823,000. I need to thank the diligent staff who worked hard to bring the end of year result in significantly ahead of the position that we were able to achieve in 2007.

For 2009 I am pleased to report that we are budgeting to make a surplus and to also increase the level of grants that we are able to give. As of the time of writing this report we have in hand \$200,000 for our 2009 grant programs.

The year has also been significant because of a number of board changes. Natalie Charley the former Vice President stood down as a Board Member at the Annual General Meeting held in September. At the Annual Meeting the Board further increased its size to a maximum of 15 members and at that time Dawn Houle, Heather Johnson-Jock, Bryan Mercier and Annie Huntington-Kriska were appointed. This brings our total Board size to 15 members. We also have two Board interns Briana Saimons and Stephanie Wood.

I was appointed as President at the Annual Meeting and I wish to publicly thank my fellow Board Members for the faith they have placed in me. I have taken over from Antone Minthorn who has in turn become Vice President. I wish to pass on my special thanks to Mr Minthorn for all of his advice, wise counsel and leadership.

The Board members have all provided sterling service during the year and I am indebted for their contributions, dedication and support. The full list of Board members is set out below:

Jim Thomas (President)	John Chess	Heather Johnson Jock
Antone Minthorn (Vice president)	Scott Clements	Colleen Jollie
Meredith Parker (Secretary)	Charlotte Coté	Bryan Mercier
Chandra Hampson (Treasurer)	Shelley Hanson	Briana Saimons (Board Intern)
Kirby Jock (Executive Committee Member)	Dawn Houle	Stephanie Wood (Board Intern)
Luanne Belcourt	Annie Huntington-Kriska	

All Board and Staff members have made a financial contribution to Potlatch Fund during the Year.

1. Contributions include those funds donated at and received for the Gala. Inclusive of donations received at the Gala the event generated a cash surplus of over \$85,000.



Chairperson's Report

Potlatch Fund also relies significantly on volunteers for advice, community feedback and input and to also assist in the delivery of our services. For the purposes of this report I want to acknowledge the chairs of our various volunteer committees who have been incredibly supportive during the year:

Finance Committee:	Chandra Hampson (Chair)
Community Building Grants Committee:	Jill Arnow (Chair)
Native Arts Grants Committee:	Aurolyn Stwyer (Co-chair)
	Roger Fernandes (Co-chair)
Technical Assistance and Marketing Committees:	Lenora Trahant (Co-chair)
	Tara Hastings (Co-chair)
	Iris Friday (Co-chair)

The role of Board members and volunteers is demanding. I note that Board members and volunteers collectively committed over 600 hours of service during the year.

This has been another big year for our staff. Staff were involved in, at least, 38 separate trainings, workshops, conference presentations and funders tours. 594 people attended these various Potlatch Fund presentations ranging from Hydaburg, AK to Tempe, AZ, from Washington, DC to Quileute, WA. These are truly remarkable results, especially since 99 percent of this work has been undertaken by existing staff. I wish to place on record my acknowledgement of all of our staff:

Bibiana Ancheta (Administration Assistant).
 Dana Arviso (Finance and Evaluation Manager).
 Justin Finkbonner (Program Coordinator).
 Ken Gordon (Executive Director), and
 Lawrence Leake (Operations Director).

In this my first term as President of Potlatch Fund. I would like to thank Board members, the Executive Director and Board staff for their support, efforts and consideration.

2009 is going to be a vitally important year for both Potlatch Fund and Indian Country. We have something in the order of 24 trainings already planned for this year. We have new policies in relation to fiscal sponsorship and granting. We will also be developing new trainings and partnerships to further increase the ability for Indian Country to compete for and raise philanthropic dollars. 2009 is the year that the potential of Potlatch Fund will be truly realized.

Jim Thomas
President

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W.K. Kellogg Foundation Director,
Alandra Washington
2008 Gala (photo by Victor Pascual)

Executive Director's Annual Report



Tena Koutou

The national theme for 2008 was clearly one of hope. We have all watched the election campaign this year with significant interest. There were so many firsts in this election—some of them were good and some of them were quite frankly scary. However, the overriding sense of hope that was achieved through Mr Obama's election could not be denied.

The issue of philanthropy and communities of color received some attention on the national stage during the year. The Greenlining Institute in California promoted a Bill that if passed would have required Californian foundations to disclose new information about the diversity of their Boards, staff and grantees. The thinking behind the proposal was that a greater degree of disclosure might encourage foundations to improve their track record in relation to diversity. The Greenlining proposal met strong opposition and was eventually withdrawn. A number of major Californian Foundations did however make a public commitment to improve the way in which they work with communities of color.



Ken Gordon

For me this issue is very simple. Even the biggest foundations in the world have limited funds when compared to the real and expressed needs in communities. All foundations want to make some form of improvement within communities through the gifting of their money and often they focus their funds on areas with the greatest need. Demonstrably the communities that have the biggest needs are communities of color. It is an appalling fact that your life outcomes are still heavily proscribed by the zip code of your birth. You can overlay a map of disadvantage across this country and those areas of the highest disadvantage are also most often those areas which have a high level of people of color.

Native American and Alaskan Native communities are a minority amongst the other communities of color here in the United States. Because of this they are often lost and unfortunately forgotten about or included in the "Other" category in published reports. The work that we have been doing at Potlatch Fund shows that in so many respects the zip code effect is even worse in Indian Country.

And yet within Indian Country there is a growing groundswell of hope. There is hope that the promises of self governance and sovereignty will finally come to fruition. There is hope that Treaties are starting to be recognized and that the Courts are more and more often coming down on the sides of Native peoples. There is hope that programs to retain and promote language and culture are starting to gain traction. There is hope that mainstream America is starting to move away from its stereotyped and racist image of Indians and starting to see strong, vibrant, caring and grounded communities that can teach us how to live a fuller life.

In the Pacific Northwest there is also a hope that foundations are starting to understand and respond to Indian Country. A recent survey undertaken by Philanthropy Northwest has shown that Indian groups in this region are on average receiving five times more funding than Indian groups across the entire country. In Washington State Potlatch Fund has had the privilege of working with 80 percent of the groups receiving this higher level of funding.

For us, these results give us hope that our model of teaching Native peoples how to work with foundations is also having an impact. In 2008 we have been doing a lot of teaching. Over the year we presented to at (at least) 38 separate trainings, conferences, seminars, briefings and funders tours. In total we counted just under 600 attendees at these presentations. We in addition gave out approximately \$125,000 in grants. Our annual Gala had 400 attendees and made a surplus of over \$85,000. This surplus gets brought back into the funds we hold for re-granting and as such we now know that we have at least \$200,000 that we can use for grants in 2009. Native Americans have practiced philanthropy for millennia through their traditional potlatches and we at Potlatch Fund are pleased to be able to continue this tradition. Our mission is to inspire the Native tradition of giving and to expand philanthropy in Northwest Indian Country. We do this through:

- ◆ Our trainings – We are aiming to continue the expanded training program in 2009 travelling to all four states in our region, providing a mix of different length courses, we will develop new curricula and also continue to provide our own financial empowerment/literacy training and non-profit start up trainings.
- ◆ Provision of education and research to funders – We will continue to work with funders to educate about structure, needs and issues in Indian Country.
- ◆ Brokering relationships between funders and Indian Country – We will continue to work to bring funders together with Indian Country. We will help organize reservation tours, meet the funders' panels, canoe journey events, our own Gala and continue to help groups to make that first step towards approaching a funder.



Executive Director's Annual Report

- ◆ Working to improve philanthropy within Indian Country – We will develop a program aimed at establishing more non-profits in Indian Country and will work to highlight and celebrate examples of great philanthropy from within Indian Country.
- ◆ The provision of our own granting programs – Our own granting programs will be focused on emerging groups. We will aim for them to have their first success with us. Through our grants and our other support we will aim for groups to become more able to apply for funding from the broader funding world.

In 2008 we received recognition for our work with the receipt of a National Leadership in Action Award from the W.K. Kellogg Foundation. This Award reflects the role that Potlatch Fund has played in establishing a new culture of giving in support of Native Communities. We are humbled by this Award and also hope that we will be able to leverage the national recognition received to further our impact.

I look forward to 2009, we are a revitalized organization and believe me – we are very committed to improving the communities in which we work by enabling them to better access all of the philanthropic gifts that are there to support, assist and educate them.

As the Executive Director of Potlatch Fund I need to give sincere thanks to the Board Members, volunteers, donors and staff who enable us to continue to provide this diverse range of services. I also wish to especially thank all of the hundreds of groups that operate within Indian Country that we have the pleasure of working with.

Naku noa

Ken Gordon
Executive Director



Mission & Grant Programs



Potlatch Fund:

Inspiring the Native tradition of Giving and Expanding Philanthropy in Northwest Indian Country

Potlatch Fund was created by Northwest Indian people to expand opportunities for our communities. Our people face real challenges that need funding. We need to develop and empower Native leadership to make the best use of all resources. We need to remove barriers that are limiting contributions. We need to encourage more effective grantmaking. It is time to get beyond the talking stage. It is time for us to take action and use our combined energy, resources, and cultural traditions to inspire giving among and to Northwest Indian communities.

Potlatch Fund works to inspire the Native tradition of Giving and to expand philanthropy in Northwest Indian Country by:

- ◆ the provision of technical assistance trainings to Native non-profits and Tribes.
- ◆ educating funders.
- ◆ brokering relationships.
- ◆ encouraging best practice giving within Northwest Indian Country.
- ◆ our own grants program and other support provided to non-profits.

Grant Programs

Potlatch Fund runs four grant programs:

Intertribal Canoe Journey: Grants specific to groups participating in the annual summer canoe journey.

Community Building: Grants to developing and new programs that work to make communities stronger.

Native Arts: Grants and scholarships to organizations or individuals working to promote and strengthen Northwest Native art and culture.

Leadership Honoring: Awards to individuals and philanthropic entities showing strong leadership in or with Native communities.

Finding long-term solutions to systemic challenges facing Northwest Indian people requires a community-based, holistic approach that focuses on root causes of problems. To that end, Potlatch Fund encourages efforts that:

- Recognize the problems, needs and assets that exist in communities.
- Promote community organizing, community building, and community celebration.
- Recognize that problem prevention is key to long-term problem solving.

Potlatch Fund employs innovative strategies and culturally appropriate models in its grantmaking. In addition to seeking out new initiatives, Potlatch Fund honors developing programs, demonstrated leadership, and past accomplishments. Furthermore in order to succeed, Potlatch Fund is flexible by nature and responsive to positive change.

Growth of the grantmaking program is paramount to the future of Potlatch Fund and now is the time for the organization to build upon its assets. Potlatch Fund actively works to attract re-granting money and desires to build a permanent endowment. In 2009 Potlatch Fund's granting programs will give out approximately \$200,000. Our grant making programs are themselves supported by grants and donations we receive from the Bill & Melinda Gates Foundation, the Ford Foundation, The Boeing Company, The Butler Foundation, and the W.K. Kellogg Foundation. Proceeds from our 2008 Gala also support the 2009 Grant program.



Canoe Journey & Community Building Grants

2008 InterTribal Canoe Journey Grants

	Amount Paid
Blue Heron Canoe Family (Kent, WA)	\$1,250
Chehalis Tribal Canoe Club (Oakville, WA)	\$1,250
Chinook Indian Nation (3 Canoes) (Chinook, WA)	\$2,000
Cowlitz Indian Tribe (Longview, WA)	\$1,250
Hoh Indian Tribe (Forks, WA)	\$1,250
Lower Elwha Klallam Tribe (4 Canoes) (Port Angeles, WA)	\$2,500
Makah Canoe Society (Neah Bay, WA)	\$1,250
Morris Family (Kirkland, WA)	\$1,250
Nooksack Indian Tribe (Deming, WA)	\$1,250
Ohileqw-sen Healing Center (Bellingham, WA)	\$1,250
Pink Paddle Project / Lower Elwha Klallam Tribe (Port Angeles, WA)	\$250
Port Gamble S'Klallam Foundation (2 Canoes) (Kingston, WA)	\$1,750
Samish Canoe Family (Anacortes, WA)	\$1,250
Snoqualmie Tribe (2 Canoes) (Snoqualmie, WA)	\$1,750
Squaxin Island Tribe (Shelton, WA)	\$1,250
Suquamish Tribe (6 Canoes) (Suquamish, WA)	\$2,500
The Tulalip Tribes (4 Canoes) (Tulalip, WA)	\$2,500
West Shore Canoe Family (Bellingham, WA)	\$1,250
Wilson Family- Raven Spirit Canoe Family (Bellingham, WA)	\$1,250
Total	\$28,250

2008 Community Building Grants

	Amount Paid
American Indian Community Center (Spokane, WA)	\$1,500
Coeur d' Alene Tribe (Plummer, ID)	\$2,500
Cowlitz Indian Tribe (Longview, WA)	\$3,500
CTUIR- Community Forum / LEAP (Pendleton, OR)	\$2,500
Foundation of the Seattle Indian Health Board (Seattle, WA)	\$1,000
Haida Heritage Foundation (Shoreline, WA)	\$1,000
Komemmma Cultural Protection Association (Yoncalla, OR)	\$1,000
Longhouse Media (Seattle, WA)	\$2,500
Lower Elwha Klallam (Port Angeles, WA)	\$5,000
Makah Cultural and Research Center (Neah Bay, WA)	\$5,000
Native American Language Teacher Training Institute (Pablo, MT)	\$5,000
Native Vote Washington (Tulalip, WA)	\$1,000
Natives of One Wind Indigenous Alliance (Ashland, OR)	\$3,500
Nez Perce Tribal Housing Authority (Lapwai, ID)	\$1,000
Nez Perce Tribe - Social Services Department (Lapwai, ID)	\$1,000
Northwest Native American Basketweavers Association (Seattle, WA)	\$1,750
NW Unangax Culture (Bellingham, WA)	\$1,000
Painted Sky (Portland, OR)	\$3,500
Port Gamble S'Klallam Tribe (Kingston, WA)	\$1,750
Quileute Tribal School Board (La Push, WA)	\$1,000
Quinalt Indian Nation - Senior Program (Taholah, WA)	\$2,500
Red Eagle SOARING (Seattle, WA)	\$1,000
Shoalwater Bay Indian Tribe - Education Department (Tokeland, WA)	\$2,739
Stillaguamish Tribe of Indians (Arlington, WA)	\$2,500
Swinomish Indian Tribal Community (LaConner, WA)	\$1,000
Western Coalition of Alaska Natives (WeCAN) (Seattle, WA)	\$1,500
Total	\$54,739

Native Art & Leadership Honoring Grants



2008 Native Art Grants

	Amount Paid
Ameliatte L. Hardy (Pocatello, ID)	\$500
Chuck Williams (The Dalles, OR)	\$500
Coup Marks Cooperative (Pablo, MT)	\$1,500
Elizabeth A. Woody (Portland, OR)	\$1,250
Jack Cagey (Bellingham, WA)	\$1,250
Joseph Seymour, Jr. (Shelton, WA)	\$1,250
Keith Egawa (Seattle, WA)	\$1,250
Michelle Jefferson (Bellingham, WA)	\$1,250
Nez Perce Arts Council (Lapwai, ID)	\$3,500
Nooksack Indian Tribe (Deming, WA)	\$3,500
Red Lodge Transition Services (Portland, OR)	\$3,500
Rich Demain (Bremerton, WA)	\$1,250
Rocky Boy Native Arts & Crafts Co-op (Box Elder, Montana)	\$3,500
The Raven Chronicles (Seattle, WA)	\$500
Tierra Madre Fund (Seattle, WA)	\$3,500
Trevino Brings Plenty (Portland, OR)	\$500
White Swan Arts & Recreation Committee (White Swan, WA)	\$5,000
Total	\$33,500

2008 Mini Grants

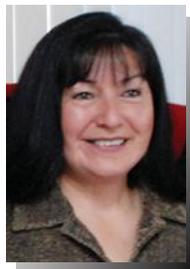
	Amount Paid
Chester "Koke" Brown (Wellpinit, WA)	\$250
Community Radio KWSO (Warm Springs, OR)	\$500
Confederated Tribes of Warm Springs (Warm Spings, OR)	\$500
Confederated Tribes of Warm Springs (Warm Springs, OR)	\$250
Ft Peck Department of Law & Justice (Poplar, MT)	\$500
I Can Do All Things (Browning, MT)	\$500
Joseph Seymour (Shelton, WA)	\$500
Spilyay Tymoo Newspaper (Warm Springs, OR)	\$500
Tree Of Life Guardianship (Tacoma, WA)	\$500
Total	\$3,500

2008 Leadership Honoring

		Amount Paid
Economic Development <i>named in honor of Antone Minthorn:</i>	Donald B. Ivy	\$500
Cultural Preservation <i>named in honor of Fran James:</i>	Charlene Krise	\$500
Civic Participation <i>named in honor of Pearl Capoeman-Baller:</i>	Jenine Grey	\$500
Natural Resource Protection <i>named in honor of Billy Frank, Jr.:</i>	Elouise Cobell	\$500
Education <i>named in honor of Patricia Whitefoot:</i>	Denny Hurtado	\$500
Total		\$2,500



Donald B. Ivy



Charlene Krise



Jenine Grey



Elouise Cobell



Denny Hurtado



Technical Assistance



The Journey to Successful Fundraising workshops are a first step to help groups become more successful with their fundraising.

These workshop are designed to help individuals from Native communities who are new to the private foundation fundraising circles. Writing grants to private foundations is different from writing government grants. As groups participate in the training, they will notice a focus on building relationships. They will learn more about what private funders expect so that they can tailor their request accordingly—and attract more resources to their project, organization, or Tribe.

In 2008 we ran programs on non-profit financial management, how to establish a non-profit, governance and media management. In 2009 we will continue our highly successful Leadership program funded by First Nations Development Institute which will support 12 emerging native leaders to improve their management capacity.

Potlatch Fund is both a Native grant making foundation and a Native leadership development program. It was founded by Tribal leaders in December 2002 to increase philanthropy in Northwest Indian Country. We were created to explore challenges facing Native communities, and to address barriers that limit effective grantmaking in Indian Country.

Native people and Native non-profits will thrive and survive through personal self-confidence and belief in their own community. Potlatch Fund believes that by strengthening and empowering Northwest Native individuals, success will follow.

Our goal is to bring resources to where people live, work, and play. We call this our “place-based” approach.

Because the Potlatch Fund is a local Native led organization made up of leaders that have skills, access to resources, and “real” experience from within Indian Country, Potlatch Fund services will always be both appropriate and available.

The Potlatch Fund leadership team has invested years working on the front lines of Native community initiatives and our reward is to give back to our communities! By working together, we will make our home here in the Northwest better for our children and grandchildren.

Program Partners & Circle of Wisdom



Program Partners

American Friends Service Committee Northwest Indian Program

American Indian Business Leaders

First Nations Development Institute

Nonprofit Assistance Center

Northwest Native American Basketweavers Association

Oregon Native American Business and Entrepreneur Network

Memberships

Affiliated Tribes of Northwest Indians

Association of Small Foundations

Grantmakers in the Arts

Native Americans in Philanthropy

Philanthropy Northwest

Circle of Wisdom

Billy Quaempts (Umatilla)
Confederated Tribes of the Umatilla Indian Reservation

Lester Greene (Makah)
Tribal Elder / Cultural Advisor

Bharat R. Soli
Anderson · Bjordstad · Kane · Jacobs

Mark Trahant (Shoshone-Bannock)
Editor, Seattle Post Intelligencer

Ellen Ferguson
Ferguson Foundation

Mark Van Norman
Exe. Dir., National Indian Gaming Association

Elsie Meeks (Lakota)
Exe. Dir., First Nations Oweesta Corporation

Micah McCarty (Makah)
Makah Tribal Council

Gabe Galanda (Nomlaki/Concow)
President, Northwest Indian Bar Association

Mike Roberts (Tlinget)
Exe. Dir., First Nations Development Institute

GI James (Lummi)
Native Liaison, Office of King County Executive

Patsy Whitefoot (Yakama)
Community Organizer, Native Indian Educator

Henry Ramos
Philanthropic Advisor and Activist

Pearl Baller-Capoeman (Quinault)
President, Quinault Tribal Nation

Jim Boyd (Colville)
Native Artist, Songwriter, and Performer

Rick Williams (Lakota)
President American Indian College Fund

John McCoy (Tulalip)
Washington State Representative
Manager Quil Ceda Village

Terry Cross (Seneca)
Exe. Dir., Northwest Indian Child Welfare Association

Leonard Forsman
Chairman Suquamish Tribe

Wally Jackson (Quileute)
Tribal Tourism Coordinator



Board & Staff

Board of Directors

Jim Thomas (Tlingit), President
Luanne Belcourt (Chippewa Cree)
John Chess
Scott Clements
Charlotte Cote (Nuu-chah-nulth)
Chandra Hampson (Winnebago/White Earth Chippewa), Treasurer
Shelly Hanson (Grand Ronde)
Dawn Houle (Chippewa Cree)
Kirby Jock (Mohawk/Iroquois), Officer at Large
Heather Johnson-Jock (Jamestown S'Klallam)
Colleen Jollie (Turtle Mountain Chippewa)
Anna Huntington-Kriska (Athanascan)
Bryan Mercier (Grand Ronde)
Antone Minthorn (Umatilla), Vice President
Meredith Parker (Makah), Secretary
Bree Saimons, Board Intern
Stephanie Wood (Grand Ronde), Board Intern



Haida Heritage Foundation: 2008 Gala



Staff

Bibiana Ancheta (Tulalip), Administrative Assistant
Dana Arviso (Navajo), Finance and Evaluation Manager
Ken Gordon, Executive Director
Justin Finkbonner (Lummi), Program Coordinator
Lawrence Leake, Operations Director

Committee Chairs

Finance: **Chandra Hampson** (Winnebago/White Earth Chippewa)
Community Building Grants: **Jill Arnow**
Native Arts Grants: **Aurolyn Stwyer** (Warm Springs)
Roger Fernades
Technical Assistance & Marketing: **LeNora Trahant** (Navajo)
Tara Hastings
Iris Friday (Tlingit)

Volunteers



2008 Volunteers

Alex Mendoza

Art Ribail, Ribail Advisory Services

Aurolyn Stwyer (Warm Springs)

Billi A. Raining Bird Morsette (Chippewa Cree)

National Tribal Development Association

Bridget Ray (Turtle Mountain Chippewa)

Squaxin Island Tribe: Planning Department

Celine Cloquet-Vogler (Cowlitz), WSDOT Northwest Region

Chholing Taha (Cree/Iroquois), Shawl Lady dot Com

Crystal Wabnum (Kickapoo/Prairie Band Potawatomi)

Farand Gunnels (Crow Nation: Two Spirit) Pride Foundation

Gail Morris (Ahousaht)

Gregory G. Harrison (Osage Tribal Member)

Greater King County Police Activity League

Iris Friday (Tlingit), Native Action Network

Jeff Smith (Makah), American Friends Service Committee

Jenn Brandon, Community Voice Mail

Jennifer Sanscrainte, Short Cressman & Burgess PLLC

Jill Arnow, Community Activist/ Artist

Judy de Barros, Nonprofit Assistance Center

Kim Teraberry, Starbucks

Lenora Trahant (Navajo)

Marc Taylor (Lummi)

Michelle Campobasso (Colville)

Nina Butler (Lummi/Klamath/Siletz), Chief Seattle Club

Perri McDaniel (Grand Ronde)

Preston Singletary (Tlingit), Artist

RedWolf Pope (Western Shoshone)

Rodger Fernandes (Lower Elwha Klallam)

Susan Balbas (Cherokee/Yaqui), Tierra Madre Fund

Tara Hastings

Tor Parker (Makah Nation)

Peninsula College House of Learning Longhouse

Tracy Rector (Seminole), Longhouse Media/Native Lens

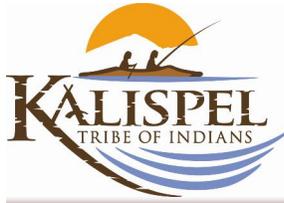
Victorah Arsenian, Northwest Native Business Today

Walter Pacheco

Yukako Kudo



2008 Gala



*The Hugh and Jane
Ferguson Foundation*



Philanthropists of the Year

Each year Potlatch Fund recognizes individuals or organizations who have done something extra-ordinary to support philanthropy within the Northwest and within Indian Country. In 2008, the award was presented to:

Kalispel Charitable Fund

The Kalispel Tribe of Indians believes in being a positive force in the fabric of the community. As the Tribe continues to grow it is committed to re-investing in the community's greatest assets, the people! The Kalispel Charitable Fund is one of the many ways that the Tribe contributes to the greater Spokane and Pend Oreille Counties.

Tulalip Tribes Charitable Fund

The Tulalip Tribes Charitable Fund provides the opportunity for a sustainable and healthy community for all.

The Hugh and Jane Ferguson Foundation

The Hugh and Jane Ferguson Foundation, founded in 1987, is a family foundation which supports nonprofit organizations in the Pacific Northwest and Alaska. The Foundation is dedicated to the preservation and restoration of nature, including wildlife and their required habitats. It also supports the institutions that present nature and our rich cultural heritage to the public — museums, libraries, aquariums, zoos and public media. This award is being presented to the Hugh and Jane Ferguson Foundation in recognition of the fact that they regularly grant 30% or more of their grants to projects that benefit Native communities.

Key Note Performer - Pura Fé

Pura Fé has the power to move you. With a potent mix of Native influences and good old fashioned blues, her voice is 'soul' itself. As I listened to this exceptional and varied music, I found myself at once soaring through the air, then in an instant burned right down to the ground and loving every minute of it. " -Benjamin Bratt



Our Intrepid MC - Jim Thomas

Jim Thomas was the highlight of this year's Gala. He regaled the audience with tales of Eagles and Ravens, had people rolling with laughter about ED Ken Gordon's accent, and backed up by performers of the Haida Heritage Foundation helped to raise a surplus of over \$85,000. As Jim talked about the importance of Potlatch Fund's work, Potlatch Fund held its second Potlatch and hundreds of donations and pledges were given to support our work in 2009. Many of these donations and pledges will be matched by the W. K. Kellogg Foundation which sets us up well for 2009.

2008 Profit & Loss



Profit & Loss Budget vs. Actual

January 2005 through December 2008

	2005	2006	2007	2008	Budget
Income					
Contributions	\$82,182	\$111,322	\$50,533	\$40,069	\$90,000
Event Sponsorship	\$71,050	\$30,700	\$60,200	\$87,575	\$80,000
Event Ticket Sales	\$8,885	\$33,090	\$33,510	\$36,851	\$30,000
Fee for Service	\$6,176	\$1,225	\$11,028	\$21,972	\$15,000
Grants	\$457,700	\$303,000	\$501,542	\$621,665	\$682,500
Interest	\$2,692	\$2,201	\$3,684	\$2,859	\$4,000
Reimbursements/Other	\$5,842	\$18,194	\$12,886	\$11,126	\$0
Total Income	\$634,528	\$499,733	\$673,383	\$822,118	\$901,500
Expense					
Food & Entertainment	\$31,637	\$48,328	\$14,577	\$21,989	\$15,000
Gala	-	-	\$61,240	48,295	\$75,000
Gifts and Honorariums	\$13,023	\$1,644	\$2,530	\$1,656	\$5,000
Grant making	\$92,555	\$122,375	\$81,958	\$120,037	\$182,500
Marketing & Public Relations	\$1,526	\$2,752	\$632	\$7,500	\$4,500
Meetings & Conferences	\$34,937	\$3,457	\$6,358	\$7,940	\$7,500
Office Administration & Other	\$32,847	\$30,335	\$36,867	\$22,995	\$34,000
Payroll Expenses	\$213,032	\$213,292	\$334,165	\$301,200	\$330,000
Professional Fees	\$90,488	\$117,320	\$32,663	\$89,856	\$25,000
Rent	\$30,140	\$42,255	\$29,282	\$23,016	\$33,000
Sponsorships	\$1,750	\$500	\$650	\$3,500	\$2,500
Supplies	\$8,655	\$8,832	\$13,970	\$18,996	\$10,000
Telecommunication	\$9,120	\$11,653	\$7,842	\$8,579	\$13,000
Travel	\$43,696	\$35,275	\$41,916	\$60,942	\$35,000
	\$603,404	\$638,018	\$664,650	\$737,501	\$772,000
Expense	\$31,124	(\$138,285)	\$8,734	\$85,918	\$129,500

Note: Total sums vary slightly due to rounding



2008 Balance Sheet

Consolidated Balance Sheet

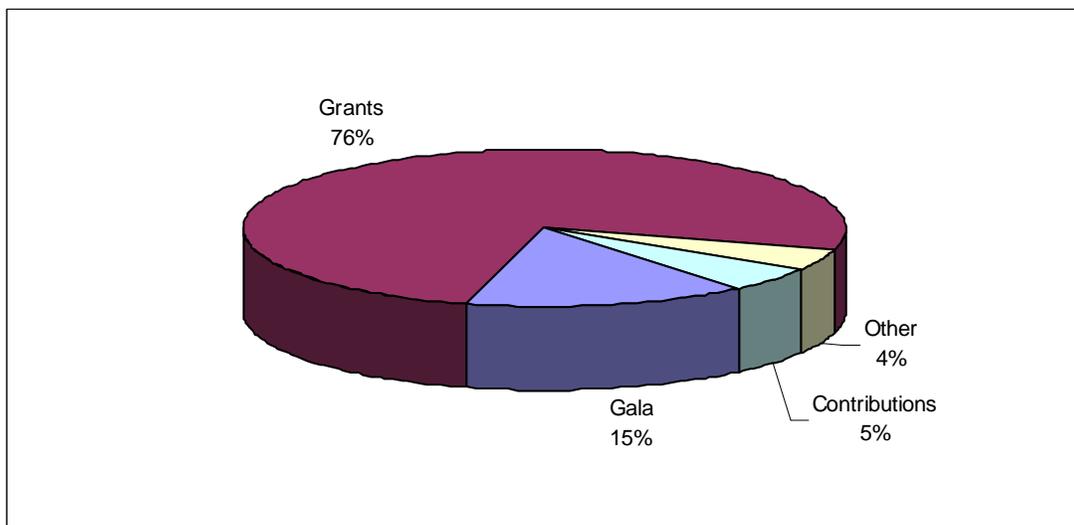
Year ending December 31, 2008

ASSETS	2005	2006	2007	2008
Cash	342,300	116,706	150,054	328,845
Grants, Notes and Accounts Receivable	34,644	106,408	100,912	2,741
Fixed Assets	5,184	5,184	6,898	6,898
Total Assets	\$382,128	\$228,298	\$257,865	\$338,484
LIABILITIES & EQUITY				
Accounts and Grants Payable	23,700	20,761	26,245	4,798
Other Liabilities	4,525	(8,081)	7,248	18,667
Total Liabilities	\$28,225	\$12,680	\$33,512	26,006
Retained Earnings	322,780	353,903	215,617	224,352
Prior Year Adjustment				2,488
Net Income	31,124	(138,285)	8,734	85,914
Total Equity	\$353,903	\$215,618	\$224,352	\$312,478
Total Liabilities & Equity	\$382,128	\$228,298	\$257,865	\$338,484

Notes:

1. As at Balance date Potlatch Fund was holding \$40,314 on behalf of fiscally sponsored groups, and \$90,000 was held for regranting (Butler Foundation, \$20,000; Boeing Foundation, \$25,000 and Bill and Melinda Gates Foundation \$40,000).
2. As at Balance date \$360,500 had been committed to Potlatch Fund for payment in 2009 and 2010. These funds are subject to Potlatch Fund meeting strict grant conditions and as such have not been included in the 2008 Financial Statements. These commitments are from the Kellogg Foundation (\$129,500), the Bill and Melinda Gates Foundation (\$190,000) and First Nations Development Institute (\$41,000).

2008 Income by Type



2008 List of Supporters



Individuals

ANONYMOUS (11)
Alan Rabinowitz
Alan Thein Durning
Alexandra Harmon & James Douglas
Anne Xuan Clark
Anna Huntington-Kriska (Board Member)
Anthony Broncheau
Antone Minthorn (Board Member)
Barbara Santos
Bradley W. Kirschner
Briana Saimons (Board Member)
Bridget Ray (Volunteer)
Bryan Mercier (Board Member)
Carmen Pastores-Joe
Catherine Calvert
Cecile A Hansen
Celine Cloquet-Vogler (Volunteer)
Charlene Krise
Charlotte Cote (Board Member)
Chris Endresen
Christopher Shannon & Chandra Hampson (Board Member)
Clarita Lefthand
Colleen Jollie (Board Member)
Conan Comes Flying
Connie Vandergriff
Corazon Gaane
Corey Nunlist
Craig Bill
Cynthia Masterson
Cynthia S. Gamble
Damaris Espinoza
Dana Arviso (Staff Member)
Darnell Commodore
Darwell Commock
David Socha & Caroline Socha
Davida Ingram
Dawn Houle (Board Member)
Deesa Haas
Denise Stiffarm & Marc Taylor (Volunteer)
Dione McQuiston
Don Chalmers
Don McKee
Donald & Martha Sands
Donald Ivy
Donna Calvert
Donna Peterson
Dorothy Stahr
Douglas B. Mac Donald
Elaine Miles
Elaine Nonneman
Erin Younger
Faith Old Coyote
Gail Morris
George A. Soto
Gerald Reed
Heather Johnson-Jock (Board Member)
Heather Nason
Hui-Yong Yu
Iris L. Main
Jacqueline Leake
Jan Gombotz
Jana Rice
Jane Dubbe
Jeff Gingold
Jennifer Lutz
Jess Groll
Jim Thomas (Board Member)
Jody Olney
John Chess (Board Member)
John E Campbell
John Halliday
John Hartley
John Vogelsang
John Wheaton
Jose Gaitan
Judy Guthrie
Julia Bennett
Julianna Brannum
Julie Clay
June Sherar
Karen Hope Ferris
Katherine Kerby
Kelly L. Brown
Ken Gordon (Staff Member) & Jenn Brandon (Volunteer)
Kimberly Craven (Volunteer)
Kimberly Teraberry (Volunteer)
Kirby Jock (Board Member)
Kirsten Buckman
Kristopher Hohag
Larry Cordier
Laura Wong Whitebear
Lawrence Leake (Staff Member) & Family
Leslie Johnson
Linda Sue N. Jardine
Loretta DeLora
Louie Gong
Luanne Belcourt (Board Member)
Lydia Sigo
Lynda Mapes
M. Pamela Piering
Mabel Norris
Malena F. Pinkham
Margaret E. Fox
Margaret Harris
Marie Koch
Marie Kurose Woo
Marilyn Sheldon
Mark & Angie Emerson
Mark and Lenora Trahant (Volunteer)
Mark Ufkes & Lois Schipper
Marsha L. Burns
Martha Brice
Marvin Oliver
Mary Alice Spencer
Mary Wright & David Szatmary
Matthew Normen
Mavis Shaw
Meredith Edwards
Meredith Parker (Board Member)
Michael & Lora Rawley
Michael & Michelle Vendiola
Michael Felts
Michael Verchot
Michelle & Doug Hansen
Michelle Demmert
Michelle H. Hansen
Michelle Ramirez
Michelle Vendiola
Millie & Robert Kennedy
Montoya Whiteman
N.J. Darchangel
Nelda Yalowicki
Nichole Maher
Nicole Adams
Norma Ramirez
Olive & Jose Gaitan
Pam Craig
Pamela Masterman
Patricia Whitefoot (Volunteer)
Paul Ahern
Paul Nicholson & Helen Carlson
Paul W. Chavez
Payvand Seyedali
Peter & Jennifer McIntyre Cole
Peter Ali
Phyllis Covington
Poverell Center
Randy Lewis
Reatha & Keith Tom
Rhonda McKenzie
Richard Mar & Susan Taoka
Richard Pich & Jessica Dominy
Robert Weiss
Robin K. Wright
Rochanne Hackert
Rodney Cawston
Roger F. Wise
Ruth Mulligan
Sarah Eckohawk Vermillion
Scot Y. Nakagawa
Scott (Board Member) and Myrna Clements
Shanoa Pinkham
Shelley Hanson (Board Member)
Sheryl Fryberg
Solana Booth
Stella Strode
Steve & Tricia Trainer
Steve Charles
Susan Balbas (Volunteer)
Susan Kernes
Sweetwater Nannauck
Terry E. Hull
Tiffany Hoyopathbbi
Tileah Begay
Tim Otani
Timothy & Sandy Bransford
Tina Begay
Tom & Judy Leask Gothrie
Tom Hampson
Valerie Taliman
Vanessa Hernandez
Vaugh Edie
Wilson & Catherine Leake
Wilson & Jewel Leake
Yahn Bernier & Beth McCaw



2008 List of Supporters (Cont)

Organizations

Dear Lemon Lima
American Indian Business Leaders
American Legends, LLC
Bear Paw Development Corporation
BIA Warm Springs Agency
Big Brothers/Sisters of Lake County
Chief Seattle Club
Community, Trade & Economic Development
Eagle-Tech Systems
Foss Maritime
Grantmakers in the Arts
Indigenous Environmental Network
Island Enterprises, Inc.
Kansas State Historical Society, Inc
Live Food for Live People Services
LM Strategies Consulting
Longview School District No. 122
Matrix Transportation, Inc.
Microsoft Matching Gifts Program
Morisset, Sclosser, Jozwiak & McGaw
Native American Youth & Family Center
Native Americans in Philanthropy
Network for Good
Nielsen Company
Nikkei Heritage Association of Washington
Northwest Indian College
POWTEC, LLC
QFC Fund
Ridolfi, Inc
Skykomish Valley Indian Education
Small Tribes Organization of Western WA
Social Justice Fund Northwest
Spirit of Sovereignty Foundation
Stokes Lawrence P.S.
The Legacy Ltd.
The Trust for Public Land
Thinking of You
Tree of Life Guardianship
United Indians of All Tribes
University of Washington Office of Minority Affairs
War Shield Development Corporation
Washington Mutual Matching Gift Program
Western Coalition of Alaska Natives
Western WA Native Education Consortium
Williams Kastner

Foundations

Bill & Melinda Gates Foundation
First Nations Development Institute
Ford Foundation
Greater Everett Community Foundation
Hugh & Jane Ferguson Foundation
W.K. Kellogg Foundation
M J Murdock Charitable Trust
Medina Foundation
Northwest Area Foundation
Orinoco Foundation, Inc.
Safeco Insurance Foundation
Social Justice Fund Northwest
The Boeing Company
The Seattle Foundation
Tides Foundation
Washington Mutual Foundation
Wells Fargo Foundation

Tribes/Tribal

Chehalis Indian Tribe
Confederated Tribes of Grand Ronde
Confederated Tribes of the Colville Reservation
Confederated Tribes of the Siletz Reservation
Confederated Tribes of the Umatilla Reservation
Confederated Tribes of Warm Springs Reservation
Fort Belknap Indian Community
Haida Corporation
Jamestown S'Klallam Tribe
Kalispel Tribal Economic Authority
Lower Elwha Klallam Tribe
Lummi Commercial Company
Lummi Nation Services Organization
Lummi Nation Silver Reef Casino
Muckleshoot Casino
National Alliance of Tribal TANF
Port Gamble S'Klallam Tribe
Puyallup Tribe of Indians
Quileute Tribal Trust Fund
Samish Indian Tribe
San Manuel Band of Mission Indians
Spirit of Sovereignty Foundation
Spokane Indian College
Spokane Indian Housing Authority
Squaxin Island Cultural Tourism
Squaxin Island Tribe
Stillaguamish Tribe
Suquamish Clearwater Casino
Suquamish Indian Tribe
Swinomish Tribal Community
Tulalip Foundation
Tulalip Tribes Charitable Fund
Tulalip Tribes of Washington
Twenty-Nine Palms Enterprises Corporation
Yakama Nation

2009 Training Calendar



Potlatch Fund has more than doubled its pace of offering Journey to Successful Fundraising trainings.
We look forward to a rewarding year increasing philanthropy in Northwest Indian Country

Date:	Destination/ Event:	Training:	Trainers:
Jan 8-9	Crow, MT	JSF workshop	Justin
Jan 12-13	Quinault, WA	JSF workshop	Justin
Feb 18	ATNI, Tulalip	Short JSF Workshop	Justin
Feb 25-26	SPIPA Tribes, Olympia, WA	JSF workshop	Justin & Ken
Mar 16-17	Grand Ronde, OR	JSF workshop	Justin & Ken
Mar 18-19	Siletz, OR	JSF workshop	Justin & Ken
Apr 23-24	Stone Child, MT	JSF workshop	Justin
May 4-5	Portland, OR	JSF / Nonprofit Startup	Justin & Ken
May 20-21	Muckleshoot, WA	JSF workshop	Justin, Ken & Dana
June 3-4	Dull Knife, MT	JSF workshop	Justin
June 17-18	Missoula, MT	Financial Management	TBD
Jul 15-16	Boise, ID	JSF workshop	Justin
Jul 29-30	Seattle, WA	Nonprofit Law / Startup	Justin & Ken
Aug 12-13	Tulalip, WA	JSF workshop	Justin & Lawrence
Sept 9-10	Lummi, WA	Financial Management	Dana & Ken
Sep 11-12	Portland, OR	Nonprofit Law/Startup	TBD
Oct 14-15	Duck Valley, ID	JSF workshop	Justin
Oct 21-22	Seattle, WA	Financial Management	Dana & Ken
Nov 12-13	Portland, OR	Board Checkup	TBD

Trainers: Justin Finkbonner (Lummi), Dana Arviso (Navajo), Lawrence Leake (Operations Manager) and Ken Gordon (Executive Director)

****Schedule is subject to change****



THE W.K. KELLOGG FOUNDATION
CONGRATULATES



Pottatch Fund

AS A 2008 RECIPIENT OF THE

National Leadership in Action Award

The W.K. Kellogg Foundation's National Leadership in Action (NLIA) Award was established in 2004 to recognize, celebrate, and promote outstanding philanthropic and nonprofit leadership in communities of color. The award is designed to honor innovative approaches to connecting resources of time, money, and know-how toward mutually responsible and just social change. For additional information, visit www.culturesofgiving.org.

Save the Date!

Saturday, November 21, 2009

Potlatch Fund Seventh Annual Gala

Reception 5:30~7pm; Dinner 7~9pm

Grand Hyatt Hotel

721 Pine St.; Seattle, Washington 98101

Gene Tagaban—Master of Ceremonies

Please join us for this signature event!

The evening will feature:

Native art and cultural performances,
a presentation of our Native grantees,
and the honoring of emerging
Northwest Native leaders.

Tickets are \$125.00

Sponsorship opportunities are available.

For more information contact

Lawrence Leake at

206.624.6076

Potlatch

*A Chinook word used by Northwest Coastal Tribes
that means "TO GIVE", or "A GIFT"*



In the spirit of the potlatch, we ask for your support so we can continue our efforts to increase opportunities for Native people in the Northwest.

Name _____

Address _____

City _____ State _____ Zip _____

Phone _____ Email _____

I have enclosed a \$_____ donation to Potlatch Fund.

I wish to make a one time donation of \$_____ on my VISA / MC.

I wish to make a 5 / 3 year pledge of \$_____ / year on my VISA / MC.

Credit card # _____ Exp date _____ / _____

Authorized signature _____

I would like to remain anonymous. Please do not print my name in Potlatch Fund materials.

If you would like to give in another way, a representative will be happy to contact you in the next few weeks.

Please check the boxes below that apply to you.

I wish to pledge \$_____ payable ____ / ____ / ____.

I wish to contribute a stock gift.

My business / corporation will match my gift.

I wish to make a long-term planning gift.

I would like to receive your quarterly newsletter.

I would like to volunteer with Potlatch Fund.

Most donations, made tonight, will be matched by the
WK Kellogg Foundation.

Please make all checks payable to Potlatch Fund.

All gifts are tax deductible.

Thank you for your support!